

# 2009 TOP 100

Rank	Company/City (Previous Rank)	Owner/CEO	2008 Sales (in millions)	Growth	# Shops	New Shops Planned	# Employees	Sales Per Employee (in thousands)	Sales Per Shop	Year Founded
<b>1</b>	CCI/CoakleyTech (2) Milwaukee, WI	Chris Illman	\$36	43.07%	8	0	200	\$180	\$4.5M	1999
<b>2</b>	Balmar (1) Falls Church, VA	Bruce A. Seger	\$27.4	-4.2%	3	0	261	\$105	\$9.13M	1966
<b>3</b>	Ginny's Printing/Merit Printing* (5) Austin, TX	Michael Martin	\$20.75	0%	1	0	200	\$104	\$20.75M	1971
<b>4</b>	ColorNet/Rockville Printing & Graphics* (6) Gaithersburg, MD	Max & Bob Wepasnick	\$19.7	0%	4	0	132	\$149	\$4.93M	1988
<b>5</b>	Direct Connect Solutions (9) Nashville, TN	Ann Mitchell	\$15.6	10.16%	2	0	65	\$240	\$7.8M	1985
<b>6</b>	Econoprint (Madison) (7) Verona, WI	David Roloff	\$15.2	0.03%	6	0	105.5	\$144	\$2.53M	1971
<b>7</b>	Copy Central (Fairbanks Enterprises) (8) Emeryville, CA	Craig Fairbanks	\$12.74	-14.11%	19	0	90	\$142	\$670K	1986
<b>8</b>	Western Graphics (12) St. Paul, MN	Timothy Keran	\$11.72	3.31%	1	0	72	\$163	\$11.72M	1967
<b>9</b>	AlphaGraphics (Alphaprint) (13) Seattle, WA	Chuck Stempler	\$10.75	0.74%	5	1	73	\$147	\$2.15M	1989
<b>10</b>	AccuCopy (15) Greenville, NC	Thomas O'Brien III	\$10.24	-0.18%	3	0	72	\$142	\$3.41M	1980
<b>11</b>	Landmark Print (11) Stamford, CT	Carmine Iannacchino	\$10.2	-10.53%	1	0	63	\$162	\$10.2M	1985
<b>12</b>	Print Tech (16) Mountainside, NJ	Russell Evans	\$9.56	-5%	2	0	42.5	\$225	\$4.78M	1978
<b>13</b>	Hatteras Printing (14) Dearborn, MI	Claudia E. Nesbitt	\$9.52	-7.9%	3	1	55	\$173	\$3.17M	1977
<b>14</b>	Frank Gumpert Printing of Annapolis (24) Annapolis, MD	Jeff Ostenso	\$9.2	35.29%	1	0	58	\$159	\$9.2M	1955
<b>15</b>	PIP Printing (Dynamark Graphics Group) (17) Indianapolis, IN	Tom & Scott Fulner	\$8.34	-4.58%	5	0	63.5	\$131	\$1.67M	1972
<b>16</b>	Mele Printing (22) Covington, LA	Mallery Mele	\$7.6	5.56%	1	0	46	\$165	\$7.6M	1985
<b>17</b>	Raintree Graphics (20) Jacksonville, FL	Mike Seethaler	\$7.6	1.33%	1	0	52	\$146	\$7.6M	1989
<b>18</b>	MailMax Direct Waco, TX	David Anderton	\$7.54	1%	3	3	75	\$101	\$2.51M	1994
<b>19</b>	Brandon's Communications Group* (formerly Brandon's Printing) (19) Norcross, GA	Jay Byars	\$7.5	0%	1	0	49.5	\$152	\$7.5M	1984
<b>20</b>	AlphaGraphics on University (29) Tempe, AZ	M. Sparaco & D. Osborne	\$7.3	14.83%	1	0	41	\$178	\$7.3M	1988

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<b>21</b>	More Business Solutions (23) Norcross, GA	Denise Roath	\$7.3	5.8%	3	0	63	\$116	\$2.43M	1985
<b>22</b>	Thompson Print & Mailing Solutions (27) San Antonio, TX	David Thompson	\$7.1	11.5%	2	0	46.5	\$153	\$3.55	1964
<b>23</b>	House of Printing (21) Burtonsville, MD	Bryan Fletcher	\$7.09	-2.15%	1	0	50	\$142	\$7.09M	1972
<b>24</b>	Marange Printing (32) Belleville, NJ	Mario Autiero	\$7	8%	1	0	45	\$156	\$7M	1986
<b>25</b>	B Squared (26) New York, NY	Tim Boucher	\$6.61	3.2%	1	0	31.5	\$210	\$6.61M	2001
<b>26</b>	Quality Quick Print (18) Aberdeen, SD	Roger Feickert	\$6.6	-14.84%	2	0	61.5	\$107	\$3.3M	1979
<b>27</b>	Ditto Document Services (29) Pittsburgh, PA	Ken Schriber	\$6.51	12.24%	1	0	67.5	\$96	\$6.51M	1996
<b>28</b>	Print Tech of Western Pennsylvania (30) Pittsburgh, PA	B. Weingard & M. Graham	\$6.5	2.52%	1	0	42	\$155	\$6.5M	1970
<b>29</b>	PIP Printing of Alaska (34) Anchorage, AK	John Tatham	\$6.45	5.24%	1	0	34	\$190	\$6.45M	1979
<b>30</b>	Trukmann's Reprographics* (28) Cedar Knolls, NJ	Paul Korman	\$6.36	0%	1	0	62	\$103	\$6.36M	1955
<b>31</b>	Sir Speedy Whittier (40) Whittier, CA	George Coriaty	\$6.24	12.15%	1	0	29	\$215	\$6.24M	1979
<b>32</b>	MLI Integrated Graphic Solutions (25) Tampa, FL	Martin Saavedra	\$6.2	-4.62%	1	0	50	\$124	\$6.2M	1970
<b>33</b>	Braintree Printing (formerly Sir Speedy, Braintree) (31) Braintree, MA	Corliss, Hogan & Tafur	\$6.13	-1.79%	1	0	26	\$236	\$6.13M	1989
<b>34</b>	Professional Duplicating* (38) Media, PA	T. Gregory, Sr. & T. Gregory, Jr.	\$5.8	0%	2	0	46	\$126	\$2.9M	1977
<b>35</b>	RESCO Hudson, WI	J. Knutson & E. Strand	\$5.78	36.45%	2	0	31.5	\$183	\$2.89M	1989
<b>36</b>	MarketPlace Direct* (41) McKees Rocks, PA	J.Kaufman & T.Swoger	\$5.5	0%	1	0	68	\$81	\$5.5M	1994
<b>37</b>	Total Printing Systems (44) Newton, IL	Richard M. Lindemann	\$5.34	2.63%	1	0	47	\$114	\$5.34M	1972
<b>38</b>	Express Press (43) South Bend, IN	Brian Clauser	\$5.33	1.92%	5	0	39	\$137	\$1.07M	1977
<b>39</b>	Apollo Printing & Graphics (54) Anaheim, CA	Ken Ratanjee	\$5.3	20.45%	1	0	23	\$230	\$5.3M	1983
<b>40</b>	Main Graphics (39) Irvine, CA	Haggerty & Blomquist	\$5.3	-7.02%	1	0	26	\$204	\$5.3M	1988

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<b>41</b>	Colt Print Services (47) Boulder, CO	Jim Colt	\$5.24	4.95%	1	0	30.5	\$172	\$5.24M	1974
<b>42</b>	Spectrum Printing & Graphics (45) Rockville, MD	Andrew Berman	\$5.16	1.46%	1	0	39	\$132	\$5.16M	1993
<b>43</b>	Poor Richard's Press (36) San Luis Obispo, CA	Richard Blake	\$5.15	-11.67%	3	0	49	\$105	\$1.72M	1973
<b>44</b>	Professional Print & Mail (42) Fresno, CA	Douglas & Roberta Carlile	\$5.08	-4.9%	1	0	50	\$102	\$5.08M	1985
<b>45</b>	Sir Speedy Printing (Growth, formerly Garill, Inc.) (61) Newark, DE	Alan L. Gardner	\$4.82	19.99%	1	0	30	\$161	\$4.82M	1995
<b>46</b>	Avalon Document Services Syracuse, NY	Jonathan R. Denney	\$4.72	3.2%	4	0	61.5	\$77	\$1.18M	2001
<b>47</b>	Griffith's Printing (53) Anaheim, CA	Ron Griffiths	\$4.67	4.56%	1	0	26	\$179	\$4.67M	1981
<b>48</b>	GRC Direct (46) Warrenton, VA	Arvind K. Gupta	\$4.67	-7.53%	1	0	35	\$133	\$4.67M	1987
<b>49</b>	Sir Speedy Printing (H&H Graphics) (33) Lancaster, PA	Mary Kohler	\$4.62	-25.09%	1	0	21	\$220	\$4.62M	1974
<b>50</b>	Cornerstone Printing & Imaging (52) Lincoln, NE	Kevin Thomas	\$4.55	0.89%	1	0	21	\$217	\$4.55M	1992
<b>51</b>	Curry Printing (49) Westborough, MA	Thomas Gardner	\$4.48	-6.72%	3	0	30.5	\$147	\$1.49M	1978
<b>52</b>	Winchester Printers (51) Winchester, VA	Ronald E. Hottle	\$4.48	-4.27%	1	0	32	\$140	\$4.48M	1892
<b>53</b>	Kopytek (60) St. Louis, MO	John M. Peterson	\$4.47	9.02%	1	0	30	\$149	\$4.47M	1986
<b>54</b>	Allegra Print & Imaging (Windsor) (48) Windsor, ON	Haddad, Kummer & D'Aguanno	\$4.42	-8.69%	2	0	27	\$164	\$2.21M	1987
<b>55</b>	Premier Color Graphics (55) Visalia, CA	Wayne Yada	\$4.1	-6.82%	4	0	29.5	\$139	\$1.03M	1968
<b>56</b>	Goodcopy Printing & Digital Graphics (64) New Haven, CT	Louis Goldberg	\$4.09	6.85%	1	0	20	\$204	\$4.09M	1968
<b>57</b>	EP-Direct (59) Fond du Lac, WI	Ron Langacker	\$4.07	-1.08%	3	0	35	\$116	\$1.36M	1969
<b>58</b>	Automation Printing Company (50) Los Angeles, CA	Ann Tobman	\$4	-16.67%	1	1	25.5	\$157	\$4M	1969
<b>59</b>	Sir Speedy Scottsdale (56) Scottsdale, AZ	Sherrill S. Bercaw	\$3.94	-10.19%	1	0	23.5	\$168	\$3.94M	1969
<b>60</b>	Impressions Printing (66) Oklahoma City, OK	Jeff Summerford	\$3.91	3.76%	1	0	35	\$117	\$3.91M	1996

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61	One-Source (58) Whippany, NJ	Thomas Coultas	\$3.9	-5.45%	1	0	19	\$205	\$3.9M	1973
62	AlphaGraphics (Hewell Enterprises) (71) Carrollton, TX	Sally Hewell	\$3.87	5.58%	1	0	26	\$149	\$3.87M	1994
63	EconoPrint (Billings) (72) Billings, MT	Jim Berry	\$3.86	5.69%	3	0	29	\$133	\$1.29M	1969
64	Miller's Minuteman Press (93) Baltimore, MD	Keith Miller	\$3.8	33.33%	4	1	30	\$127	\$950K	2000
65	Harbor Duvall Graphics (68) Baltimore, MD	Mike Duvall	\$3.71	0.13%	2	0	20	\$186	\$1.86M	1977
66	AlphaGraphics (Park Place Printing) (57) Mesa, AZ	Steve Adams	\$3.71	-14.1%	3	0	25.5	\$145	\$1.24M	1990
67	AlphaGraphics (Wet Ink, Inc.) (69) Arvada, CO	Edward Rothschild	\$3.67	-0.84%	3	0	26	\$141	\$1.22M	1996
68	Copy Express (76) Lexington, KY	Steve Daugherty	\$3.67	2.42%	1	0	28.5	\$129	\$3.67M	1980
69	H.E.B. Printing (88) Dallas, TX	J.D., Jeremy & Mike Danielson	\$3.66	19.97%	2	0	21	\$174	\$1.83M	1981
70	Unique Litho (84) Englewood, CO	Jay Hartway	\$3.64	11.4%	1	0	25.5	\$143	\$3.64M	1984
71	AlphaGraphics (Moran Graphics) Chicago, IL	Richard Moran	\$3.6	16%	3	1	30	\$120	\$1.2M	1993
72	Plum Grove Printers (80) Hoffman Estates, IL	Peter Lineal	\$3.43	0%	1	0	26	\$132	\$3.43M	1980
73	Allegra Print & Imaging (Long Printing Services) (62) Indianapolis, IN	John & Doreen Long	\$3.37	-11.98%	1	0	16	\$211	\$3.37M	1986
74	American Graphics Printing Co. (91) Clinton Township, MI	Bob Hindman	\$3.36	13.98%	1	0	14.5	\$232	\$3.36M	1984
75	Docuplex Graphics (87) Wichita, KS	Jerry & Jay Ewy	\$3.35	9.57%	1	0	21	\$159	\$3.35M	1998
76	Gregory Press (92) Kenilworth, NJ	Greg Loessel	\$3.34	16.1%	1	0	22.5	\$149	\$3.34M	1979
77	Millennium Marketing Solutions (83) Annapolis Junction, MD	Janice Tippett	\$3.3	0%	1	0	22.5	\$147	\$3.3M	1991
78	Fotoprint Victoria, BC	Derek Allan	\$3.3	0%	1	0	30	\$110	\$3.3M	1975
79	AlphaGraphics (Pamala, Inc.) (77) Phoenix, AZ	Larry Furlong	\$3.27	-8.52%	1	0	21	\$156	\$3.27M	1981
80	Minuteman Press (Genua & Mulligan Printing) Jersey City, NJ	Joseph P. Mulligan	\$3.21	0%	1	0	16	\$201	\$3.21M	1987

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<b>81</b>	PIP Printing & Document Services (P&S Cochran) (82) Peoria, IL	Cochran, Parker & Grim	\$3.19	-4.98%	2	0	22.5	\$142	\$1.6M	1977
<b>82</b>	Allegra Print & Imaging (563803 BC Ltd.) (formerly GP Imaging Solutions) (90) Vancouver, BC	Michael & Jeanne Grant	\$3.13	5.39%	1	0	20	\$157	\$3.13M	1994
<b>83</b>	Signature Printing (63) Chantilly, VA	F. Scott Watkins	\$3.08	-19.63%	1	0	28.5	\$108	\$3.08M	1991
<b>84</b>	Allegra Print & Imaging (The Printing Network) Louisville, KY	D. Spaulding & J. Eberle	\$3.06	23%	1	1	17	\$180	\$3.06M	1992
<b>85</b>	AlphaGraphics (Rule) Cherry Hill, NJ	Baron Rudy	\$3.04	16%	1	0	18.5	\$164	\$3.04M	1991
<b>86</b>	Target Copy (70) Tallahassee, FL	Tracey Cohen	\$3.04	-17.56%	1	0	24.5	\$137	\$3.04M	1982
<b>87</b>	PDQ Print Center Scranton, PA	David J. Price	\$3.01	4%	1	0	22	\$137	\$3.01M	1975
<b>88</b>	Barton Copy Central (formerly Copy Central/Copy Star) (73) Sonoma, CA	Donna Barton	\$3	-18%	2	0	21	\$143	\$1.5M	1986
<b>89</b>	Allegra Print & Imaging Colorado Springs (89) Colorado Springs, CO	Brad Rhodes	\$2.76	-7.74%	1	0	19	\$145	\$2.76M	1985
<b>90</b>	PIP Printing (Preisser, Inc.) (85) Lewis Center, OH	Gail Preisser	\$2.98	-6.04%	1	1	22	\$135	\$2.98M	1974
<b>91</b>	Allegra Print & Imaging (884611 Ontario Ltd.) (95) Ottawa, ON	McGinn, Wood, Franchuk & Kanstrup	\$2.9	2.03%	2	0	15	\$194	\$1.45M	1987
<b>92</b>	Salem Printing & Blueprint (86) Salem, OR	Brenton C. Field	\$2.82	-10.56%	3	1	21	\$134	\$940K	1946
<b>93</b>	AlphaGraphics #514 Pittsburgh, PA	Clare Meehan	\$2.77	19%	1	0	15.5	\$178	\$2.77M	2000
<b>94</b>	Allegra Print & Imaging (Acadia) (81) Saline, MI	Pat & Therese Mahoney	\$2.76	-17.91%	2	0	28.5	\$97	\$1.38M	1973
<b>95</b>	Gerald Printing (94) Bowling Green, KY	Joe L. Davis	\$2.73	-4.1%	1	0	25	\$109	\$2.73M	1971
<b>96</b>	Allegra Print & Imaging (McCann) San Antonio, TX	Chuck & Petra McCann	\$2.65	17%	1	0	20	\$132	\$2.65M	1989
<b>97</b>	Printing Specialist Corporation (97) Glen Burnie, MD	Gary Habicht	\$2.67	-4.17%	1	0	14.5	\$184	\$2.67M	1970
<b>98</b>	Sir Speedy Printing (Leda Printing) (78) Sarasota, FL	Eileen Rosenzweig	\$2.65	-24.29%	1	0	18	\$147	\$2.65M	1979
<b>99</b>	Custom Printing Co. North Little Rock, AR	Paul Strack	\$2.62	19%	1	0	13	\$202	\$2.62M	1966
<b>100</b>	PIP Printing (JB II Printing) Burlington, NC	Jimmy Brumley	\$2.57	11.35%	1	0	17.5	\$147	\$2.57M	1983

Total Sales:	Total Growth:	# of Shops:	New Shops Planned:	Total Employees:	Average SPE:	Average SPS:
<b>\$606,892,677</b>	<b>-6.37%</b>	<b>190</b>	<b>11</b>	<b>4,147</b>	<b>\$146,345</b>	<b>\$3,194,172</b>